

# Cody Sanders

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## Projects & Technology

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### Project Management | Product Ownership | Solution Engineering | Data Analysis

With over 15 years of experience in information technology and projects, Cody Sanders is a reliable, energetic, and resourceful professional. He has worked with a wide range of businesses, from small startups with 10 employees to Fortune 1 companies. Cody would love to help your business with its Project Management, Product Ownership, Solution Engineering, and Data Analysis needs!

- Successful project management, product ownership, & solution engineering in the technology sector including proprietary web applications, large software rollouts, and software migrations.
- Progressed projects as a resourceful leader, adept at assessing challenges and aligning solutions with project and user requirements.
- Achieved exceptional results by combining technical expertise and interpersonal skills as a highly motivated professional with a proven track record.

## WORK EXPERIENCE

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**Avison Young** – *Houston, Texas (Remote)*

April 2022 - Present

### SalesForce CRM to HubSpot CRM Migration Project

Responsible for migrating company CRM process from SalesForce to HubSpot in Europe.

- Conducted extensive interviews with UK subject matter experts to gather requirements for SalesForce to HubSpot migration.
- Built a HubSpot sandbox for market onboarding in the UK and Germany.
- Designed and proposed a comprehensive process for the Customer Relationship Management Team, including user activity reports, sandbox creation, and continuous process improvement through design thinking sessions.

**Cushman & Wakefield** - *Houston, Texas (Remote)*

June 2018 – April 2022

### Proprietary Sales Software - Development and Rollout Project

Achieved success in the development, deployment, and support of a proprietary sales software solution for commercial real estate Brokers.

- Successfully deployed proprietary software to 15 major cities across the US, supporting a total of 34 cities.
- Directly impacted 40 high-profile deals and generated millions in revenue through effective consultation with brokers.
- Streamlined operations by implementing change management processes, training programs, and automating client status reports, emails, and pitch processes with custom web applications.

**ExxonMobil – Houston, Texas (Onsite)**

March 2015 – March 2017

**Training and Solutions Consulting Project**

Established a training and solutions consulting group for the newly built ExxonMobil Campus in Houston, Texas, serving four IT Solution Centers and 10,000 users.

- Completed 115 IT consultations, saving over 5K hours through virtual meetings and structural improvements
- Developed 13 productivity training sessions
- Trained over 1,000 employees

**ExxonMobil – Houston, Texas (Onsite)**

March 2013 – March 2015

**Corporate IT Strategy Team, Organizational Change Management**

Created a corporate organizational change management group serving multiple business lines.

- Improved business partner productivity and established a globally recognized IT brand through executive consulting and promotion of tools/services.
- Designed and managed a global customer-facing website.
- Delivered change management for multiple IT services.

**ExxonMobil – Houston, Texas (Onsite)**

June 2012 – June 2013

**Corporate IT Strategy Team, Knowledge Management**

Created and promoted global best practices for knowledge management and SharePoint.

- Boosted client efficiency by over 3k work hours through productivity best practices, SharePoint consultation and support.
- Successfully migrated business-critical knowledge base from Lotus Notes to SharePoint.

**ExxonMobil – Houston, Texas (Onsite)**

May 2011 – June 2012

**SharePoint Rollout Project**

Implemented SharePoint within Exploration, Drilling, and Development organizations.

- Successfully configured and deployed **250** SharePoint sites.
- Provided expert guidance on change management to senior leadership.
- Established and monitored key project metrics and KPIs for reporting purposes.

**ExxonMobil – Houston, Texas (Onsite)**

June 2009 – May 2011

**Documentum Application Team**

As the sole system administrator, managed and maintained an enterprise-level document management system powered by Documentum. Provided technical support to users and oversaw a project to upgrade the application and server infrastructure.

- Managed and improved 31 global Documentum servers.
- Assisted 114 users through technical support consultations.
- Conducted a thorough monthly audit of all application users.

Cody Sanders

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**ExxonMobil** – *Houston, Texas (Onsite)*

June 2008 – June 2009

### **Onsite Support**

Participated in the new hire program as an IT support analyst for the Research and Development companies.

- Completed over **500** general IT support and software requests
- Delivered **23** software trainings

## **EDUCATION**

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**Oklahoma State University** - *Stillwater, OK*

BS – Management Information Systems, 2008

## **PROFESSIONAL SKILLS**

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### **Project Management**

ProSci Change Management | Agile | Waterfall | Reporting / KPIs | Roadmap | Proposals | Gantt Charts | Jira | Trello | Microsoft Project | Microsoft Visio

### **Project Ownership**

Jira | Agile | Waterfall | Figma – Design Sprints | Requirements Gathering | User Stories

### **Data Analysis**

Excel | Python | SQL | Machine Learning | Windows | Linux | Mac OS X

### **Web Applications**

MongoDb | Express | REACTJs | NodeJs | JavaScript | HTML | CSS | SQL | Postman | GitHub

### **Business Analysis**

Microsoft Office – Excel, PPT | Figma, MS Visio – Diagrams / Flow charts | Reporting / KPIs

### **eLearning**

Adobe Captivate | Final Cut Pro | Camtasia | Workday

### **General**

Microsoft Office | Microsoft Teams | SharePoint | Slack | Zoom | WebEx | Lotus Notes | Windows | Linux | Mac OS X | Figma – Diagrams / Process | Photoshop

### **Other**

ArcGIS Online

## **Certifications & Certificates**

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**ProSci Organizational Change Management Certified | Project Manager – Udacity | Design Thinking – Udacity | Machine Learning – Udacity | REACTJs – Udacity | Digital Freelancer - Udacity**

## VOLUNTEER EXPERIENCE

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**Houston Food Bank - Houston, TX** 2022

**Non-Profit Organization**

- Packed thousands of food items for community.

**Vintage CrossFit - Houston, TX** 2013 - 2018

**Fitness Gym**

- Coached 1,000s of fitness enthusiasts

**Woo-Town CrossFit - Woodward, OK** 2015 - 2018

**Fitness Gym**

- Established local CrossFit Gym.
- Trained local coaches and management.
- Scaled gym from 0 to 100 members.
- Expanded from garage gym to 500 square foot facility, to a 6,000 square foot facility.

**United Way - Park Garden Development - Houston, TX** 2013

**Non-Profit Organization**

- Planted Garden at Discovery Green Park downtown Houston.

**United Way - Deck Building - Houston, TX** 2012

**Non-Profit Organization**

- Built a deck for church.

**United Way - Elementary School Development - Houston, TX** 2009

**Non-Profit Organization**

- Created computer lab and constructed playground equipment.

## AWARDS AND HONORS

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**Dean's List - Oklahoma State University** 2008

- GPA 3.65

**CrossFit Games Finals Participant - Carson, California** 2011

- Finals of CrossFit games composed of athletes from all regions around the world.

**CrossFit Games Regionals First Place - Houston, Texas** 2011

- Competition consisting of CrossFit athletes from three states in the South-Central Region.